

# Communique

JANUARY '07



## BEAUTIFUL OAK BEACH

GREETINGS FROM TROPICAL NORTH QUEENSLAND AND WELCOME TO COLDWELL BANKER BARRIER REEF'S NEWSLETTER!

Your Perfect Partner<sup>SM</sup>

**COLDWELL  
BANKER** 

**BARRIER REEF REALTY**

# Some of our sales successes for 2006



Lot 12, 14, 33 & 76 Angsana, Palm Cove



Lot 102, 103, 311 & 401, Sea Temple Resort, Palm Cove



2 Santai, Palm Cove



Lot 45 & 46, Accent on McLeod Commercial, Cairns



10x Breezes apartments, Cairns



Apt 12, Footprints, Trinity Beach



Management Rights  
Accent on McLeod, Cairns



Management Rights  
Redlynch Grove, Redlynch



35 Lyndel Drive, Woree



23 Dan Jones St, Bentley Park



13 Fife Close, Mt. Sheridan



2 Dale Close, Bayview Heights



Apt 10 Eclipse, Cairns



Crowley Close, Whitfield



Lot 10 Bedarra Island, Mission Beach



43 Arlington, Clifton Beach



Lot 10 Marina Quay, Bluewater



Cayman Villa, Port Douglas



Apt. 3, 6 & 13 Mandalay, Port Douglas



2 x Fairways, Port Douglas



Monsoon B, Port Douglas



Curlew Close, Port Douglas



Apt 17 "Saltwater", Port Douglas



Sea Temple Penthouse, Port Douglas



Villa 8 Latitude 16, Port Douglas

# Highest sale in Buchans Point - November 2006!

Darren Gertler has achieved, for his very happy client, a record sale in Buchan's Point last month. The property is due to settle in February 2007 and to protect the buyers interest we will not be releasing the price at this stage. Well done Darren!



# Units up ante in chase for value

Cairns unit prices have outperformed houses recording a \$10,000 gain in the September quarter.

Whiles houses rose by 3.3 percent, units raised the ante by jumping 5.7 per cent to be worth \$75,000 more than the median price of \$110,000 set in the corresponding quarter in 2001. The REIQ figures show that 429 sales were recorded with almost 100 of those in the Cairns City and Cairns North.



# Cairns population continues to swell



Cairns is currently ranked as the 4th highest population growth area in the Sunshine State with a reported 2,925 people moving here every year. Cairns also has the 10th fastest population growth in country!

# new staff members



Louise Vale



Kaine Rowe



Crispian Knowles

We would like to make welcome Louise Vale, Kaine Rowe and Crispian Knowles to the team. Louise Vale joins our Receptionist / Property Management staff while Kaine joins us on a 12 month sales trainee program. Crispian, previously based in the inner CBD suburb of "New Farm", Brisbane, has chosen Cairns as his new base to sell quality, top end property. As one of the leading Brisbane agents, Crispian brings his wealth of knowledge and experience to the Far North to offer exceptional service to every client, whether it being owner, investor or first home buyers.

## The Last Word

Well the festive season is well and truly over and 2007 is just starting to rev up! 2006 saw the opening of our Port Douglas office, REIQ Agency of the Year for the Cairns region and a myriad of sales taking our actual turnover figures well in excess of our budget for the year.

Our company is forever growing and 2007 is set to be no different, with a further 17 sales staff forecast to working for us by the end of 2007, so watch this space!

We are extremely excited with the exceptional growth of the business and

we look forward to maintaining you all as our clients in '07.

We wish you and your family a very safe and happy festive season and we hope to see you in the not to distant future.

### **COLDWELL BANKER BARRIER REEF REALTY**

Head Office

8/27 Lake Street Cairns QLD 4870

P +61 7 4030 1600

F +61 7 4030 1699

E [contactus@cbb.com.au](mailto:contactus@cbb.com.au)

W [www.cbb.com.au](http://www.cbb.com.au)